

About Us



What Customers Are Saying

“DNS handles all of our IT needs from setting up a new computer or staying on top of software upgrades all the way to leading us through the development of a multi-year strategic plan for technology. I wasn’t sure if I was doing the right thing when we outsourced our network management and technology support functions to DNS but a year later I can say there is no way that we could have accomplished as much as we have without them. The combination of on-site staffing and remote help-desk really works...their response time is amazing. Jason Koch has pulled together an impressive team; they’re smart, anxious to please and easy to work with. And I know that it simply would not have been possible for us, a charter elementary school, to staff this in-house with someone that would have the breadth of knowledge and expertise that we get from the DNS team of professionals.”

Colleen Meehan, School
Administrator
The Arts and Technology
Academy

Knowledgeable

Maryland based technology solutions firm specializing in technology support, consulting and IT management services for the Maryland, Washington D.C., Virginia and Florida markets. We have over 15 years of experience within the technology industry and currently provide services to several charter schools. We are a one stop technology partner that provides schools with products and services designed to support the challenging role of the in house CIO and promote the adoption of IT best practices and innovations.

Customer Focused

Our clients are our highest priority. We work hard to understand your needs, respond quickly to challenges and will go the extra mile when necessary to keep your operation running. Our support infrastructure was built based on these core values and provides services that include onsite or remote support, email status notifications, online status lookup and reporting, business critical hardware and software monitoring, bundled antivirus/antispyware/spam blocker, scheduled software updates and loaner machine program. We also have strong partnerships with different vendors so that we can provide a wide range of quality services. This includes being a Microsoft Certified Systems Engineer, Dell solution provider, Cogent partner, Mindgrub partner, Symantec provider, Sonicwall internet security partner, Mailprotector solution expert and many more.

Trustworthy

Dynamic Network Solutions realizes it is in a position of trust as your service provider and will always act with the highest standards of honesty and integrity.

Community Involvement

We are committed to building stronger and more vibrant communities. We focus on using “green” computer standards that focus on efficiency and eco-friendly standards. Additionally, It is a focus of ours to participate in local initiatives and lend a helping hand when needed.

From a technology partner perspective, Dynamic Network Solutions is the premier resource for all your technology needs.

Services



buildinghope

FOCUS
FRIENDS OF CHOICE IN URBAN SCHOOLS

Microsoft Certified
Professional
Systems Engineer



allworx
AUTHORIZED RESELLER

cogent
COMMUNICATIONS

Support

Managed Support Services – monitor your systems to spot equipment or software problems before they become your problems. This is accomplished using online support tools that troubleshoot, fix, and maintain all systems instead of costly onsite support.

Desktop, Server, Phone Support – support your critical technology resources around the clock to make sure they are operational and limit possible downtime.

Network Support – evaluate current configuration and improve it for better stability and productivity.

Consulting

Technology Consulting/Training – provide expert advice or training for all of your IT goals and initiatives. Analyze current technology use and recommend IMPROVEMENTS and COST SAVINGS for your school.

Web Site Support – assist with website development or maintenance to make sure you have a great online presence.

IT Management

Project Management – manage software or hardware (computers, servers, phone, network, etc.) conversions/implementations, vendors, delivery of service or in-house IT support.

Disaster Recovery – help plan and implement a disaster recovery plan that keeps your operation running in case of any unforeseen technology downtime.

Strategic Guidance/Training – provide expert guidance to staff on all technical issues including systems and network design. Meet with staff to provide training and support as needed.

Telecommunications Cost Reduction Analysis – examine existing phone and data plans and recommend improvements and cost savings. Work with vendors to modify existing service plans where necessary.

Security analysis – provide recommendations and planning for all security needs including firewalls, content filtering, anti-virus, anti-spyware, anti-spam, patch management. Manage the implementation of the recommended solutions.

Systems Analysis – analyze existing servers, desktops, peripherals and IT infrastructure. Make recommendations based on established organization goals and implement any improvements.



IT Solutions for Schools



Current Issues

- Lack of funding
- Number of technology devices have increased, but no additional IT staff to keep pace with these changes
- Lack of direction
- Cannot integrate new technology into classrooms
- IT staff and teachers do not have the skills to implement various technology projects
- Current bandwidth limitations have caused application access and performance issues

What Schools Are Saying

"Our IT staff members ... need more training, and we need more time to explore new technologies. We spend all our time fixing the old [equipment]," said one respondent. "I want to get out on the cutting edge of educational technology and impact student learning and train students and staff. Instead, I'm troubleshooting network, hardware, and software problems."

Charlie Reisiger, director of technology Penn Manor School District in Pennsylvania.

Service Solutions

We have several solutions that solve the challenges schools face in today's economy. These solutions focus on getting you the knowledge, manpower, and direction needed to accomplish your technology goals. The charter schools in Washington DC have benefited from these solutions and have managed to solve their technology challenges.



CIO/IT Management Services

KIPP and Center City in Washington DC, the first successful conversion from private catholic schools to public charter schools, have used our CIO/IT management services to bolster their technology use and solve many resource difficulties. A big problem was the lack of funds, so with our help, they were able to find additional E-Rate funds that they qualified for. Additionally, they lacked manpower and direction so we took over the daily IT management and added a technology plan with several competent staff members to take care all of the support and school technology integration. They were also able to add locations without losing the advantages of being on the main campus. Our team, working with your current IT staff or consultants, will evaluate your environment and develop and execute an IT plan that will provide the best results for your school. We provide program management, vendor management, and act as liaison with subcontractors to ensure budgets and timelines are met.

Managed Support

Our support infrastructure was built to respond quickly, understand your goals and go the extra mile when necessary to keep your school running. This proven solution has helped many schools like Arts and Technology in Washington DC. Their original IT staff had no central management and the inability to get tasks and projects completed on time. With our managed support services, they now complete tasks and projects on time, explore new technology, and focus on strategic direction.

Project Management

To help schools install and configure application packages and IT infrastructure solutions we offer project management services. DC Preparatory Academy in Washington DC has benefited from these services by reducing costs and improving their productivity. Originally, they did not have anyone that had the knowledge and expertise to install a school wide email solution and wide area network. With our help, they were able to implement central email accounts, calendars, and address books that everyone in multiple locations could use. They were also able to connect several locations onto the same network, which allowed everyone to access the same document library and application data.

