

## School Case Study

### SCHOOL FOR ARTS IN LEARNING (SAIL) PCS, Washington DC

This case study provides background on the school, technology needs of the school and accomplishments after we were brought on as a technology partner.

#### BACKGROUND

- Students: 155
- Founded: 2005
- Type: Elementary, Middle
- Locations: 1

#### NEEDS

SCHOOL FOR ARTS IN LEARNING (SAIL) PCS needed technology assistance on day to day IT management and project management. Some of the issues they were facing:

- Issue 1: Had IT resource, operating efficiency and budget problems.
- Issue 2: Current technology partner was not getting issues and projects completed on a timely basis.

#### ACCOMPLISHMENTS

- Issue 1: Replaced 2 full time staff with part time staff and remote support at a saving of \$50,000 per year with no increase in service time.
- Issue 2: Took over for another technology partner and now all issues and tasks are being completed on time.